

Message Text

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12

ACTION NEA-10

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06

SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00 /090 W

----- 044158

R 281030Z DEC 75

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 3699

INFO AMEMBASSY NEW DELHI

C O N F I D E N T I A L ABU DHABI 2633

E.O. 11652: GDS

TAGS : ENRG, TC

SUBJECT : FOLLOW-UP TO PARSKY VISIT TO ABU DHABI

1. THERE ARE A NUMBER OF DEVELOPMENTS HERE THAT BEAR ON SUBJECTS DISCUSSED DURING PARSKY'S RECENT VISIT TO ABU DHABI:

2. INDIA-ABU DHABI JOINT VENTURES. EMBASSY HAS RECEIVED SET OF FEASIBILITY STUDIES FOR PLANNED ABU DHABI FERTILIZER PLANT AND STEEL MILL. STUDIES BEING POUCHED TO PARSKY ASAP.

3. INDIAN MINISTER OF PETROLEUM HAS JUST CONCLUDED VISIT HERE AND WE WERE INFORMED BY INDIAN AMBASSADOR THAT TWO PROPOSED JOINT VENTURES WERE TO BE ONE OF MAIN TOPICS OF CONVERSATION. WE WILL PASS ON ANY INFORMATION WE CAN GET ON RESULTS OF TALKS, BUT FEEL SURE THAT FOR

ITS PART ABU DHABI GOVERNMENT WILL BE EAGER TO KNOW WHETHER THERE ARE ANY RESULTS FROM PARSKY'S OFFER TO INVESTIGATE POSSIBILITY OF PARTICIPATION IN THESE PROJECTS BY US FIRMS. WOULD THEREFORE APPRECIATE EXPEDITIOUS INVESTIGATION OF THESE POSSIBILITIES BY PARSKY'S OFFICE AS SOON AS DOCUMENTS RECEIVED.

4. ON-SHORE GAS UTILIZATION PROJECT. OTAIBA HAS TRIED TO KEEP THE CONFIDENTIAL

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DOOR OPEN FOR NEGOTIATION OF GAS PROJECT WITH THE MAJORS, AND IN THIS

RESPECT HAS BEEN AT ODDS WITH THE ABU DHABI NATIONAL OIL COMPANY
WHICH IS FED UP WITH MAJORS AND WANTS TO PROCEED ON 100 PER CENT
GOVERNMENT INVESTMENT BASIS. NEGOTIATING TEAM FROM MAJORS IS SUPPOSED

TO BE ARRIVING IN ABU DHABI DECEMBER 28 FOR FURTHER ATTEMPT TO NARROW
DISTANCE BETWEEN TWO SIDES ON FINANCING FOR PROJECT. WE WOULD
APPRECIATE KNOWING WHETHER PARSKY HAS BEEN IN CONTACT WITH AMERICAN
PARTNERS EXXON AND MOBIL, AND WHAT IF ANY RESULTS OF THESE CONTACTS
WERE. EVEN IF COMPANY ATTITUDES HAVE NOT CHANGED,
OTAIBA AND OTHER GOVERNMENT MINISTERS
HERE WOULD APPRECIATE KNOWING THAT WE ATTEMPTED TO WEIGH IN WITH
COMPANIES TO INDUCE MORE FORTHCOMING APPROACH IN THEIR NEGOTIATIONS
WITH ADG.
STERNER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MINISTERIAL VISITS, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 28 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ABUDH02633
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750448-0459
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751210/aaaaainx.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 06 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 AUG 2003 by CunninFX>; APPROVED <26 NOV 2003 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : FOLLOW-UP TO PARSKY VISIT TO ABU DHABI
TAGS: ENRG, TC, IN, (PARSKY, GERALD L)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006